TURN YOUR RESEARCH INTO A SPELLBINDING STORY

LAGLE SOTH ANNUAL CONFERENCE ON GREAT LAKES RESEARCH

UNIVERSITY PARK, PA



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Outreach is increasingly important for researchers

- A frequent component of RFPs
- Leveraging funding
- Media interviews
- Student presentations and career counseling

Non-technical audiences often struggle to comprehend technical presentations

Your message can come across best as an interesting story rather than as a scientific presentation



- A good story capturing an audience's interest in what you're presenting
- An attention-getting presentation style

First ---

- Know your topic intimately
- Are you at ease with every element of your topic?
- Can you boil down the important elements into a few short sentences?
- And make it understandable to a ten year-old?

Telling your story

What is the "big message," the most important thing you found and want to communicate?

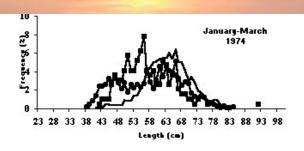
 Identify this early — as a teaser or headline that precedes the body of your talk

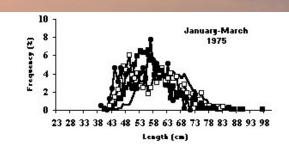
Telling your story

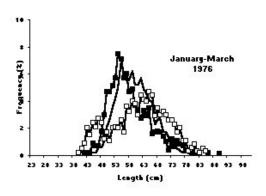
 Minimize detailed methodology and statistical presentations of results for lay audiences.

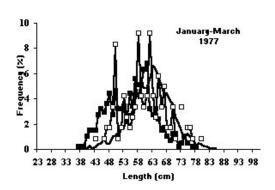
Which will hold a lay audience's attention?

This?

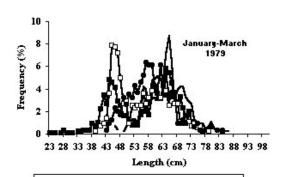












Orthis?

coning etish "Laite spring concentrates many of the largest walley taken each year into popular fishing areas, resulting in spectacular catches...

Focus your presentation on:

- or question...
- · What I did...
- What I found...
- Why it's important...
- i.e., the impact of your work

"We wondered why mud ni ræeggæeib et mees seiggug late summer...so we attached radio transmitters to 25 adults and followed them for three months...we found that mud puppies have an unbelievable social life..."

The presentation

- Avoid technical jargon

 Can you explain your project to a seventh grader and grab her interest? Use the same approach with adults.

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Use active rather than passive
 voice

· Choose "action" verbs...

 "the altered seeds were seen to yield a statistically significant increase in biomass..."

The presentation

"...Plants from the altered seeds rapidly dwarfed the normal plants, suggesting much larger crops from the same plots of land."

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- Be excited about your work
- Vary your vocal pitch
- Engage your audience with movements, eye contact, humor
- Use anecdotes and examples to illustrate

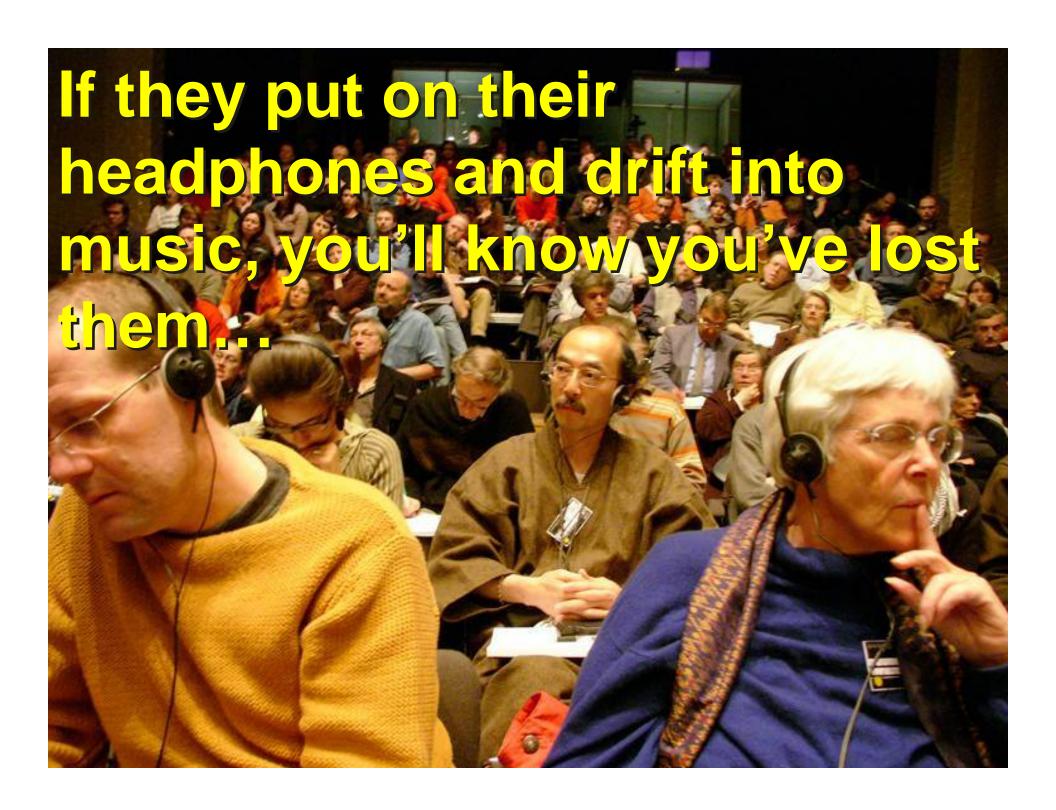
The slides o Use Isirge (40+), easy to read fonts · High contrast with background Use shadow highlights for easier readability

The slides

o Use photos and illustrations wherever possible to add emphasis







The presentation Be enthusiastic... Be succinct... Be in control of and at ease with your topic... You'll have their rapt attention!

